

RAVEN *Environmental Services, Inc.*
CONSULTING AND MANAGEMENT



**GSA Schedule Contract Number
GS-00F-264DA**

Authorized Federal Supply Schedule Price List



COMPANY BACKGROUND

Raven is an interdisciplinary team of natural resource professionals with more than 75 years of combined experience in environmental planning, natural resource and forest management, and compliance. Our commitment is to meet the needs of each client by delivering timely, cost-effective, and high-quality services and products. Headquartered in Huntsville, Texas, Raven was founded in 1998 and works throughout forested ecoregions of the southern United States. The staff at Raven has a diversity of "hands-on" management experience including former employees of the U.S. Forest Service, Texas Forest Service, the Environmental Division of Fort Polk, and a Fortune 500 forest products corporation. Our Project Managers also have the necessary academic qualifications, including three Masters and four Bachelor degrees – all in the natural sciences and forestry. The combined teamwork, experience, and in-depth knowledge of our foresters, biologists, botanists, wildlife managers, GIS specialists, regulatory compliance specialists, and field technicians allow Raven to provide quality resource management services to a wide variety of clients and industries.

Examples of Raven clients served by sector and service category since 1998:

Clients Served by Sector		Inventory	Mapping	Planning	Management	Compliance	Research
Private	Private Landowners	x	x	x	x	x	x
	Forest Products Industry	x	x	x	x	x	x
	Oil and Gas Industry	x	x	x		x	
	Environmental NGO's	x			x	x	
	Wireless Industry					x	
Public	U.S. Forest Service	x	x		x	x	x
	U.S. Army Corps of Engineers	x			x		
	U.S. Department of Defense	x	x			x	x
	Texas Parks and Wildlife	x	x		x		
	County Government					x	
	Municipal Government					x	

LABOR CATEGORY DESCRIPTIONS

Senior Biologist / Project Manager: Minimum of Bachelor of Science degree and at least four years work experience in a natural resources related field including ecology, wildlife biology, forestry, botany and/or environmental science. Knowledge of the ecology of endangered, threatened, and candidate species required. Botanical experience preferred, including taxonomy, plant identification and sampling procedures and regulatory wetlands evaluation and determination. Provide advice, guidance and technical assistance on natural resource and environmental services including:

- Sampling and analysis procedures to collect occurrence, distribution and other data about target species within a focal project area.
- Assess relevant impacts of inventory information to overall project objectives.
- Generate summary reports of analyses, results and potential project impacts.
- Identify and implement habitat management measures that provide optimal benefit for project target species and minimize and mitigate project impacts.
- Develop and implement a variety of natural resource management plans including Habitat Conservation Plans, game and non-game management plans, and ecological restoration plans.
- Evaluate and minimize/mitigate potential project impacts to various natural resource elements, including watersheds, wetlands, wildlife, plant communities and forest resources.

Compliance / Project Manager: Minimum of Bachelor of Science degree and at least four years work experience in a natural resources related field including ecology, wildlife biology, forestry, botany and/or environmental science. Knowledge of federal regulatory acts and laws including National Environmental Policy Act (NEPA), Endangered Species Act (ESA), Clean Water Act (CWA), National Historic Preservation Act (NHPA) and National Forest Management Act (NFMA), Migratory Bird Treaty Act, and Bald and Golden Eagle Protection Act preferred. Experience in writing Biological Assessments (BA), Biological Evaluations (BE), Environmental Assessments (EA) and other regulatory compliance documents including the acquisition of special use permits is necessary. Wetlands delineation training and certification is also required. Work cooperatively with the client to provide advice, technical assistance and necessary assessments, documents, and support to ensure regulatory compliance for the project. Remain current on all applicable regulatory changes to environmental laws and regulations as they occur and attend periodic training as necessary and available.

GIS Manager: Minimum of Bachelor of Science degree and at least two years' experience in Geographic Information Systems (GIS), geography or other applicable fields, including experience with ArcGIS software version 10.0 or greater and GIS data management. A working knowledge and field experience in the use of Global Positioning Satellite (GPS) receivers, computer interface, and GPS field-data acquisition, differential correction, and data management is also preferred. Provide GIS-GPS technical support in support of Raven's natural resource and environmental consulting services and to clients whose projects require these

services, including spatial data, database management and mapping. Attend periodic professional training as needed to improve GIS-GPS services and remain aware of changes in technology and the availability, quality, and web source or other locations for public domain GIS data.

Field Biologist: Minimum of Bachelor of Science degree and two years' experience in natural resource related field including ecology, wildlife biology, forestry, botany and/or environmental science. Knowledge of the ecology of endangered, threatened, and candidate species required. Botanical experience preferred, including taxonomy, plant identification and sampling procedures and regulatory wetlands evaluation and determination. Provide technical support, advice and data acquisition in support of Raven's natural resource and environmental consulting services. Work independently as necessary, assisting with and directing field surveys and inventory data collection, database management and data entry, and GPS field data acquisition. Coordinate and supervise equipment and field activities of field personnel and subcontractors to execute project objectives.

Forestry Technician: Minimum of Bachelor of Science Degree in biology, forestry or natural resource management with two years of work experience in the forest industry and/or natural resource management. Support and inform Raven's natural resource and environmental consulting services by assisting with acquisition, collation and management of forest management specific data including: inventory data, timber harvest data, GPS field data acquisition and development of summary data reports.

Biological Technician: Minimum of Bachelor of Science Degree in biology, forestry or natural resource management with two years of work experience in the forest industry and/or natural resource management. Support and inform Raven's natural resource and environmental consulting services by assisting with inventory data collection, endangered species occurrence and habitat surveys, endangered species habitat management, mark and tally, data entry and analysis, GPS field data acquisition and development of summary reports.

Administrator: Minimum of Bachelor Science or Bachelor of Arts Degree and two years' experience in business administration, business management or related field. Support Raven's natural resource and environmental consulting services by assisting with document management, information exchange with clients, accounts payable and receivable, contract/purchase order compliance, risk management, safety and workforce compliance and client account administration.

Equipment Operator: Minimum of Professional and/or Trade Certification (or equivalent) and two years' experience in equipment operation, equipment service, mechanical trades or related field. Support Raven's natural resource and environmental consulting services by assisting with operation and/or maintenance of equipment, parts inventory and supply, service vendor management and coordination, transport logistics and client site coordination and management.



COMMERCIAL EQUIPMENT DESCRIPTIONS

Raven Environmental Services owns, operates and offers the following commercial equipment that it uses in support of Raven's natural resource and environmental consulting services. Raven proposes to offer this equipment only in conjunction with and to compliment project specific environmental consulting services. By providing this equipment, Raven intends to provide a more complete and vertically integrated set of services to its federal customers.

Barko 930 with FAE 300/U mulching attachment, Including Operator: A 305 horse power center-articulated machine with rubber forestry tires (Barko 930) with a hydraulic-driven, 48-tooth brush mulching attachment (FAE 300/U). Mulches, grinds and reduces understory and woody vegetation by mulching target vegetation as equipment traverses project area. Mulched material is left distributed across the project site as an even bed of small wood chips and debris. Environmental project objectives include: creating, enhancing and protecting endangered species habitat; reduction of hazardous woody vegetation and fuels to minimize wildfire risk; treatment of hazardous fuels to provide more manageable ignition environment in proposed prescribed fire project areas; remove woody vegetation to create better military training and maneuver environment; and construct fire lanes for prescribed fire project areas and wildfire risk mitigation. This equipment is used to implement services that originate from Raven environmental, natural resource and endangered species consulting services providing customers with a potentially more efficient and cost-effective turn-key option for complete project design and implementation. Raven intends to offer this equipment in support of its natural resources and environmental consulting services.



Hydroax 670 with Blount feller-buncher attachment, Including Operator: A 225 horse power center-articulated machine with rubber forestry tires (Hydroax 670) with a hydraulic-driven saw-head attachment (Blount feller-buncher). Cuts, handles and transports single large stems up to 22 inches diameter-at-breast (DBH) and also gathers, bunches and stacks medium to small stems. Reduces understory and woody vegetation by severing and shearing target vegetation at ground level as equipment traverses project area. Sheared material is left distributed across the project site as a bed of coarse wood debris and/or stacked piles of various sizes. Environmental project objectives include: creating, enhancing and protecting endangered species habitat; reduction of hazardous woody vegetation and fuels to minimize wildfire risk; treatment of hazardous fuels to provide more manageable ignition environment in proposed prescribed fire project areas; remove woody vegetation to create better military training and maneuver environment; and construct fire lanes for prescribed fire project areas and wildfire risk mitigation. This equipment is used to implement services that originate from Raven environmental, natural resource and endangered species consulting services providing customers with a potentially more efficient and cost-effective turn-key option for complete project design and implementation. Raven intends to offer this equipment in support of its natural resources and environmental consulting services.



Komatsu D39PX bulldozer, Including Operator: A 95 horse power, wide steel-track, low ground pressure crawler bulldozer. Environmental project objectives include creating fire lanes for prescribed fire project areas and/or wildfire risk mitigation. Fire lane creation primarily involves clearing an approximate ten to twenty foot wide lane of vegetation and to mineral soil to provide a break in potentially combustible fuels and a holding point at which fire can be controlled and/or stopped. This equipment is used to implement services that originate from Raven environmental, natural resource and endangered species consulting services providing customers with a potentially more efficient and cost-effective turn-key option for complete project design and implementation. Raven intends to offer this equipment in support of its natural resources and environmental consulting services.



CURRENT PRICING (Effective August 29, 2016)

Labor Categories:

Labor Category	Site	Unit of Issue	Price (including IFF)
Senior Biologist/Project Manager	Both	Hour	\$90.93
Compliance/Project Manager	Both	Hour	\$90.93
GIS Manager	Both	Hour	\$78.73
Field Biologist	Both	Hour	\$78.73
**Forestry Technician	Both	Hour	\$48.10
Biological Technician	Both	Hour	\$48.10
Administrator	Both	Hour	\$48.10

Support Items:

Support Item	Brand Name	Site	Unit of Issue	Price (including IFF)
Barko 930 w/ FAE 300U mulching attachment, Including Operator	Barko/FAE	Customer Facility	Hour	\$219.51
Hydroax 670 w/ Blount feller buncher, Including Operator	Hydroax/Blount	Customer Facility	Hour	\$219.51
Komatsu D39PX bulldozer, Including Operator	Komatsu	Customer Facility	Hour	\$90.67



ORDERING INFORMATION

Schedule for: Professional Services Schedule (PSS)
Contract Number: **GS-00F-264DA**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: August 29, 2016 through August 28, 2021

Contractor: Raven Environmental Services, Inc.

Mailing address:
P.O. Box 6482
Huntsville, Texas 77342

Physical address:
6 Oak Bend Drive
Huntsville, Texas 77320

Business Size: Small Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".

Telephone: (936) 291-0946
Extension: 0#
FAX Number: (936) 291-0960
Web Site: <http://ravenenvironmental.com/>
E-mail: brosi@ravenenvironmental.com
Contract Administration: Amy Shafer

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
899-1	899-1RC	Environmental Consulting Services

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$5,000.00
4. Geographic Coverage (delivery Area): Domestic only



5. Point(s) of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
7. Quantity discounts: None Offered
8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will accept over \$3,500
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address(es): Same as company address
15. Warranty provision.: Contractor's standard commercial warranty.
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: 053953761
26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered
27. Final Pricing:
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Pricing:

Item	SIN	Labor Category	Site	Price (including IFF)
1	899-1	Senior Biologist/Project Manager	Both	\$90.93
2	899-1	Compliance/Project Manager	Both	\$90.93
3	899-1	GIS Manager	Both	\$78.73
4	899-1	Field Biologist	Both	\$78.73
5	899-1	**Forestry Technician	Both	\$48.10
6	899-1	Biological Technician	Both	\$48.10
7	899-1	Administrator	Both	\$48.10

SIN	Support Item	Brand Name	Site	Unit of Issue	Price (including IFF)
899-1	Barko 930 w/ FAE 300U mulching attachment, Including Operator	Barko/FAE	Customer Facility	Hour	\$ 219.51
899-1	Hydroax 670 w/ Blount feller buncher, Including Operator	Hydroax/Blount	Customer Facility	Hour	\$ 219.51
899-1	Komatsu D39PX bulldozer, Including Operator	Komatsu	Customer Facility	Hour	\$ 90.67



Service Contract Act (SCA) Matrix

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Equipment Operator	08130 Forestry Equipment Operator	1977-1427
Forestry Technician	08190 Forestry Technician	1977-1427

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).